

## Bachelor Business and Administration 2 nd Year La Rochelle Campus (2023, September 7th - 2024, April 26th)

La nochelle Gampus (2023, September 1th - 2024, April 20th)			
Courses code	Courses	Ects / credits	
FALL (2023, September 7th - December 22nd)			
One track to be chosen			
	French Track		
	Management and culture		
BBA2_2324_LR_ET_FT_S1_A_SPPLOGL2G0008	International Trade Techniques	3	
BBA2_2324_LR_ET_FT_S1_A_SPPDECL2G0001	Business processes and operation management	3	
BBA2_2324_LR_FT_S1_F_RHMMANL2G0002	Management interculturel	3	
BBA2_2324_LR_FT_S1_F_FINFINL2G0017	Management Financier	6	
BBA2_2324_LR_FT_S1_F_STRECOL2G0001	Economie internationale et développement durable	3	
BBA2_2324_LR_FT_S1_F_CLTCLTL2G0012	Enjeux et diversité de la zone Asie 1	3	
Experiential & Personal Development			
BBA2_2324_LR_FT_S1_F_EDPEDPL2G0028	Développer votre marque personnelle	4	
	Languages & civilizations		
BBA2_2324_LR_ET_FT_S1_A_CLTCLTL2G0020	Contemporary Issues	3	
Elective (1 to be chosen)			
BBA2_2324_LR_LV2_S1_F_LANFRA00G0001	French beginners 1	2	
BBA2_2324_LR_LV2_S1_F_LANFRA00G0003	French Intermediate 1	2	
BBA2_2324_LR_LV2_S1_F_LANFRA00G0005	French advanced 1	2	
English Track			
Management and culture			
BBA2_2324_LR_ET_FT_S1_A_SPPLOGL2G0008	International Trade Techniques	3	
BBA2_2324_LR_ET_FT_S1_A_SPPDECL2G0001	Business processes and operation management	3	
BBA2_2324_LR_ET_S1_A_RHMMANL2G0002	Cross-Cultural Management	3	
BBA2_2324_LR_ET_S1_A_FINFINL2G0017	Financial Management	6	
BBA2_2324_LR_ET_S1_A_STRECOL2G0001	International Economics & Sustainable Development	3	
BBA2_2324_LR_ET_S1_A_CLTCLTL2G0012	Geopolitics in Asia	3	
Experiential & Personal Development			

Remarks: One specialization to choose from. No possibility to mix courses from different specializations.



BBA2_2324_LR_ET_S1_A_EDPEDPL2G0028	Promote your personal branding	4
Languages & civilizations		
BBA2_2324_LR_ET_FT_S1_A_CLTCLTL2G0020	Contemporary Issues	3
Elective (1 to be chosen)		
BBA2_2324_LR_LV2_S1_F_LANFRA00G0001	French beginners 1	2
BBA2_2324_LR_LV2_S1_F_LANFRA00G0003	French Intermediate 1	2
BBA2_2324_LR_LV2_S1_F_LANFRA00G0005	French advanced 3	2
Total ECTS		30

SPRING (2024, January 8th - April 26th)  One track to be chosen			
French Track			
Management and culture			
BBA2_2324_LR_ET_FT_S2_A_SPPLOGL2G0002	Supply chain management	3	
BBA2_2324_LR_FT_S2_F_FINTIML2G0002	Fondamentaux des systèmes d'information et Développement web	6	
BBA2_2324_LR_FT_S2_F_FINCPTL2G0001	Fondamentaux du contrôle de gestion	3	
BBA2_2324_LR_FT_S2_F_CLTCLTL2G0016	Enjeux et diversité de la zone Asie 2	3	
BBA2_2324_LR_FT_S2_F_MKGMKGL2G0022	Etudes de marché	3	
Experiential & Personal Development			
BBA2_2324_LR_FT_INCOMING_S2_F_EDPEDPL2G0037	Construire un monde meilleur ensemble	4	
Languages & civilizations			
BBA2_2324_LR_LV1_S2_A_LANANG00G0092	English for Working and Studying abroad	3	
BBA2_2324_LR_S2_A_SPPMETL2G0003	Initiation to Research	3	
Elective (1 to be chosen)			
BBA2_2324_LR_LV2_S2_F_LANFRA00G0002	French beginners 2	2	
BBA2_2324_LR_LV2_S2_F_LANFRA00G0004	French intermediate 2	2	
BBA2_2324_LR_LV2_S2_F_LANFRA00G0006	French advanced 2	2	

Remarks: One specialization to choose from. No possibility to mix courses from different specializations.



## **English Track**

Management and culture			
BBA2_2324_LR_ET_FT_S2_A_SPPLOGL2G0002	Supply chain management	3	
BBA2_2324_LR_ET_S2_A_FINTIML2G0002 Fundamentals of Information System & Web Development		6	
BBA2_2324_LR_ET_S2_A_FINCPTL2G0001	Fundamentals of Management Control	3	
BBA2_2324_LR_ET_S2_A_CLTCLTL2G0016	BBA2_2324_LR_ET_S2_A_CLTCLTL2G0016 Geopolitics : Asia 2		
BBA2_2324_LR_ET_S2_A_MKGMKGL2G0022	Market Research	3	
Experiential & Personal Development			
BBA2_2324_LR_ET_INCOMING_S2_A_EDPEDPL2G0037	Build a better world together	4	
Languages & civilizations			
BBA2_2324_LR_LV1_S2_A_LANANG00G0092 English for Working and Studying abroad		3	
BBA2_2324_LR_S2_A_SPPMETL2G0003 Initiation to Research		3	
Elective (1 to be chosen)			
BBA2_2324_LR_LV2_S2_F_LANFRA00G0002 French beginners 2		2	
BBA2_2324_LR_LV2_S2_F_LANFRA00G0004	French intermediate 2	2	
BBA2_2324_LR_LV2_S2_F_LANFRA00G0006	French advanced 2	2	
Total ECTS		30	



La Ro	Bachelor Business and Administration 4 <sup>th</sup> Year chelle Campus (2023, September 12th - 2024, A		
Courses code	Courses	Teaching Language	Ects / credits
	FALL (2023, September 12th - December 22nd)		<u> </u>
BBA4_2324_LR_CL_ET_S1_A_FINSBGM1G0001	International Business Game	English	3
BBA4_2324_LR_CL_ET_S1_A_CLTCLTM1G0028	Geopolitics : Americas		3
BBA4_2324_LR_CL_ET_S1_A_STRSTRM1G0072	International strategic management	English English	3
	Languages and civilizations Elective (1 to be chosen)		•
BBA4_2324_LR_CL_S1_F_LANFRA00G0001	French for International Students beginners 1	French	3
BBA4_2324_LR_CL_S1_F_LANFRA00G0003	French for International Students intermediate 1	French	3
BBA4_2324_LR_CL_S1_F_LANFRA00G0005	French for International Students advanced 1	French	3
	Specializations Elective (choose 1 specialization* only)		
	International Sales Management (Number of places limited, first come first served)		
BBA4_2324_LR_CL_SMGT_S1_A_MKGMKGM1S0323	Innovation Marketing and Value Co-creation		6
BBA4_2324_LR_cl_SMGT_S1_A_MKGMKGM1S0324	Global Account Management		3
BBA4_2324_LR_CL_SMGT_S1_A_MKGMKGM1S0325	Distribution, Channel Management and e-commerce	English	3
BBA4_2324_LR_CL_SMGT_S1_A_MKGMKGM1S0326	Brand Management and Merchandising		3
BBA4_2324_LR_CL_SMGT_S1_A_MKGMKGM1S0327	International Sales Management		3
	Finance		
BBA4_2324_LR_CL_FINA_S1_A_FINCPTM1S0001	Techniques of Audit		3
BBA4_2324_LR_CL_FINA_S1_A_FINFINM1S0001	Financial Markets		3
BBA4_2324_LR_CL_FINA_S1_A_FINFINM1S0004	Mergers and Acquisitions	English	3
BBA4_2324_LR_CL_FINA_S1_A_FINFINM1S0015	Financial Risk Management		3
BBA4_2324_LR_CL_FINA_S1_A_FINFINM1G0276	Corporate Governance and Ethics		3
BBA4_2324_LR_CL_FINA_S1_A_FINFINM1S0014	Reporting		3
	NGO, Lobbying and International Relations		
BBA4_2324_LR_CL_ONG_S1_A_CLTCLTM1G0029	Strategic Management & Leadership in NGO		3
BBA4_2324_LR_CL_ONG_S1_A_CLTCLTM1G0030	NGO marketing strategy - NGO lobbying & advocacy		3
BBA4_2324_LR_CL_ONG_S1_A_CLTCLTM1G0031	Introduction to Human rights	English	3
BBA4_2324_LR_CL_ONG_S1_A_CLTCLTM1S0013	Introduction to international cooperation & organisations		3
BBA4_2324_LR_CL_ONG_S1_A_CLTCLTM1S0014	Fundamentals of International Relations		3
BBA4_2324_LR_CL_ONG_S1_A_FINFINM1S0016	Funding & the legal framework for NGOs		3
	Total ECTS		30

SPRING (2024, January 8th - April 5th)			
BBA4_2324_LR_CL_ET_S2_A_FINCPTM1G0001	Cost and Budgeting	English	3
BBA4_2324_LR_CL_ET_S2_A_FINFINM1S0006	International Financial Management	English	3
BBA4_2324_LR_CL_ET_S2_A_RHMMANM1G0016	Management and Leadership	English	3
BBA4_2324_LR_CL_ET_S2_A_RHMGRHM1G0005	Human Ressources Management	English	3
BBA4_2324_LR_CL_ET_S2_A_MKGMKGM1S0328	Fundamentals of Luxury Brand Management and Marketing	English	6
BBA4_2324_LR_CL_ET_S2_A_MKGMKGM1S0329	Responsible Luxury and Sustainability	English	3
BBA4_2324_LR_CL_ET_S2_A_MKGMKGM1S0330	Luxury sectorial analysis : Hospitality, Fashion, Yachting, Food and Wine	English	6
Languages and civilizations			
Elective (1 to be chosen)			
BBA4_2324_LR_CL_S2_F_LANFRA00G0002	French for International Students beginners 2	French	3
BBA4_2324_LR_CL_S2_F_LANFRA00G0004	French for International Students intermediate 2	French	3
BBA4_2324_LR_CL_S2_F_LANFRA00G0006	French for International Students advanced 2	French	3
Total ECTS		30	